

Tean Spirit

ANALYST PRESENTATION 1st Quarter 2008 result

Home Product Center Public Company Limited

May 13, 2008

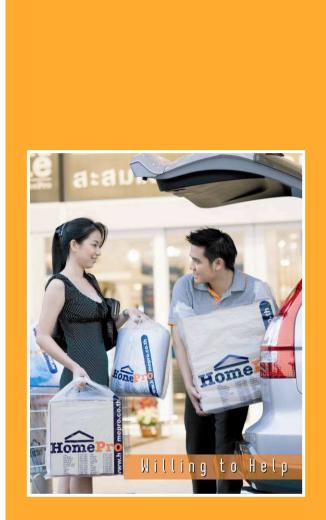


Home Product Center Plc.

HomePro is the leading home improvement retailer in Thailand.

Our products range cover 60,000 items. We operate 32 stores nationwide, providing complete services as One Stop Shopping to attain highest customer satisfaction.

The HomePro's stock is traded on the Thailand Stock Exchange (SET:Hmpro).



HomePro "Total Home Solution".



Agenda

Financial ResultBusiness Outlook

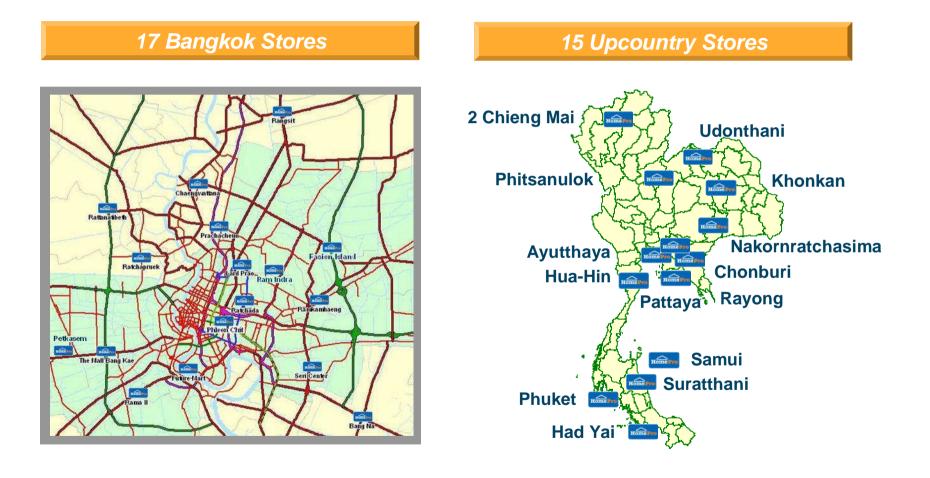


Service Mind.





Footprint in Thailand



HomePro store network covers nationwide.

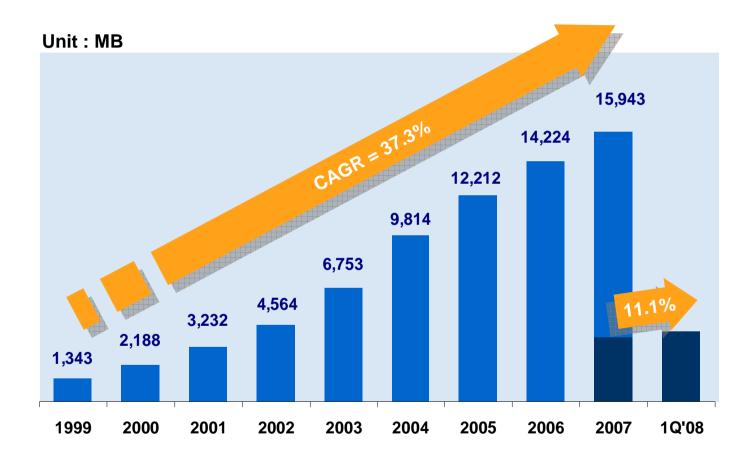


Profit & Loss Summary

Unit : MB

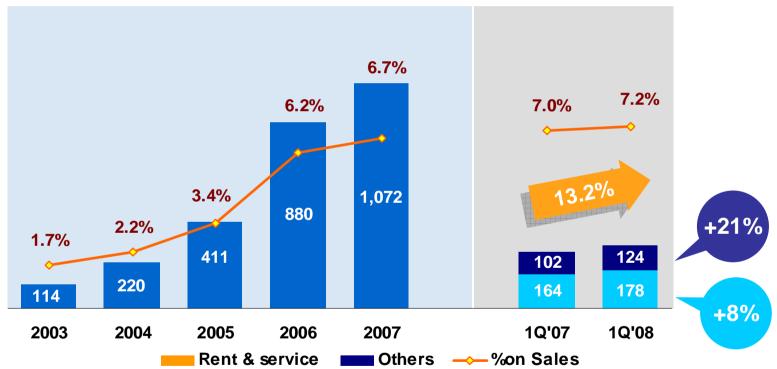
	1Q′08	% on Sales	1Q′07	% on Sales	VAR	%G
SALES	4,200.1	100.0	3,781.0	100.0	419.1	11.1
RENTAL & SERVICE	177.8	4.2	164.0	4.3	13.8	8.4
OTHER INCOMES	123.7	2.9	102.3	2.7	21.4	21.0
TOTAL REVENUE	4,501.6	107.2	4,047.2	107.0	454.3	11.2
COGS	3,206.5	76.3	2,916.6	77.1	289.9	9.9
SG&A	985.6	23.5	882.9	23.4	102.7	11.6
TOTAL EXPENSES	4,192.2	99.8	3,799.5	100.5	392.6	10.3
EBIT	309.4	7.4	247.7	6.6	61.7	24.9
INTEREST	33.6	0.8	46.6	1.2	(13.0)	(11.7)
ТАХ	89.0	2.1	63.6	1.7	25.4	39.9
NET PROFIT	186.8	4.4	137.5	3.6	49.3	35.9







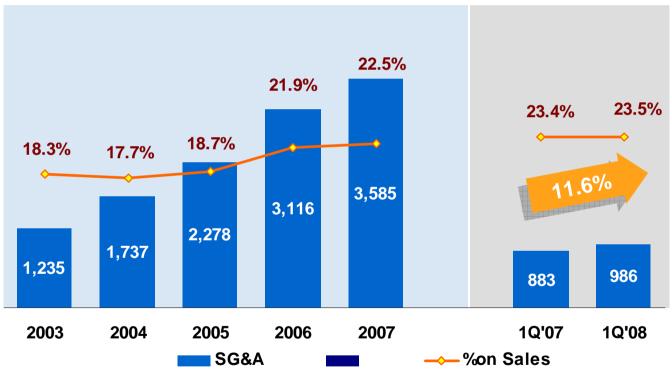




Increase in other income as contributed by increasing in retail space and other service fees.

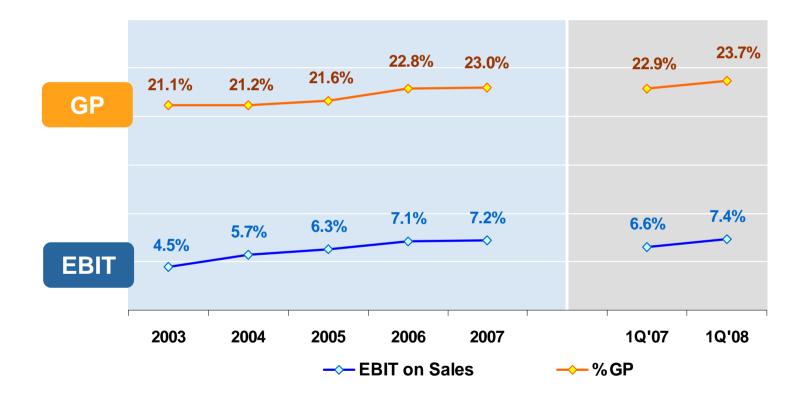


Unit : MB



As a result of operational expenses of new stores, in particular, Salaries, Utilities and Depreciation.

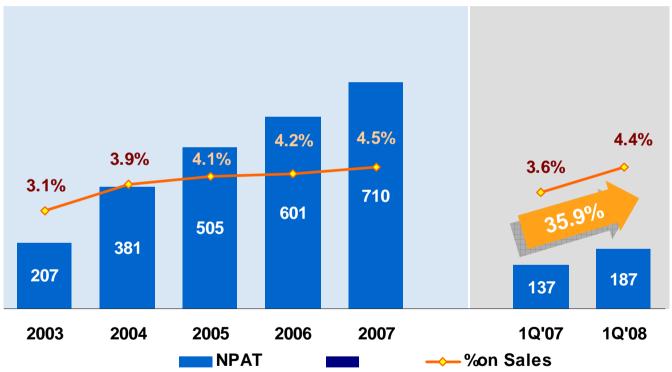




GP marginally increased as a result of improving in product mix, especially increase in sales of house brand product.



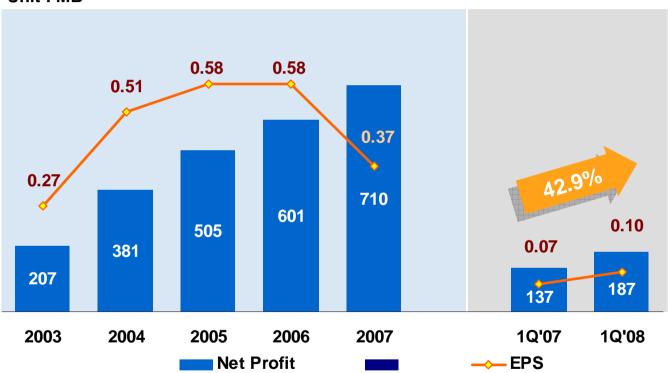
Unit : MB



1Q'08 NPAT growth by 35.9% and NPAT % to Sales increased over 1Q'07.







Note : 1. Equity raising 960 MBht in DEC 2006 at ratio 1:1 of 1 Bht /share. 2. EPS since 2007 onward taking full dilution impact of 1:1

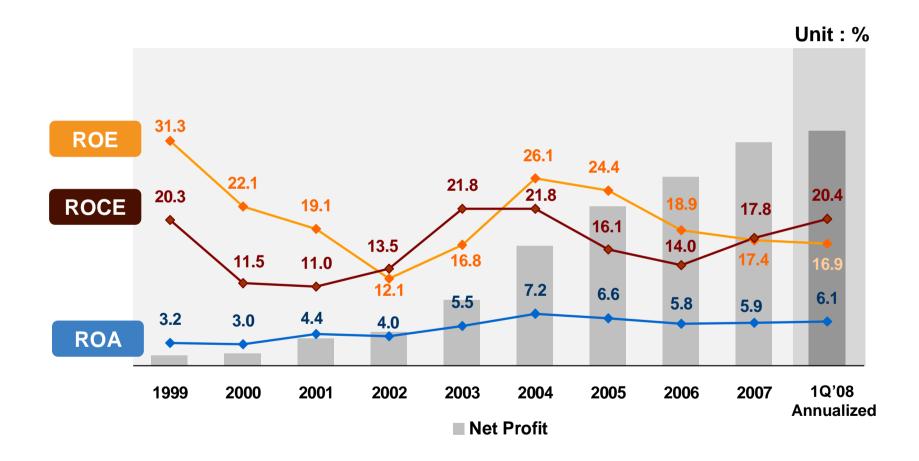


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Unit	 	ב

	31 Mar 08	31 Dec 07	VAR	%
CASH & DEPOSIT	120.5	235.1	(114.6)	(48.7)
INVENTORY	2,749.8	2,547.6	202.2	7.9
Land Building & Equipment	8,350.1	8,339.6	10.6	0.1
OTHERS	1,026.9	1,152.1	(125.2)	(10.9)
TOTAL ASSETS	12,247.3	12,274.3	(27.0)	(0.2)
FINANCIAL DEBT	2,321.7	2,953.2	(631.6)	(21.4)
ACCOUNT PAYABLE	3,355.0	3,206.4	148.7	4.6
OTHERS	2,060.2	1,791.2	269.0	15.0
TOTAL LIABILITIES	7,736.9	7,950.8	(213.9)	(2.7)
PAID-UP CAPITAL	1,925.0	1,924.9	0.1	0.0
SHARE PREMIUM	555.7	555.7	-	-
RETAIN EARNINGS	2,029.7	1,842.9	186.8	10.1
TOTAL EQUITIES	4,510.3	4,323.5	186.9	4.3
TOTAL LIABILITIES & EQUITIES	12,247.3	12,274.3	(27.0)	(0.2)



ROA - ROE - ROCE



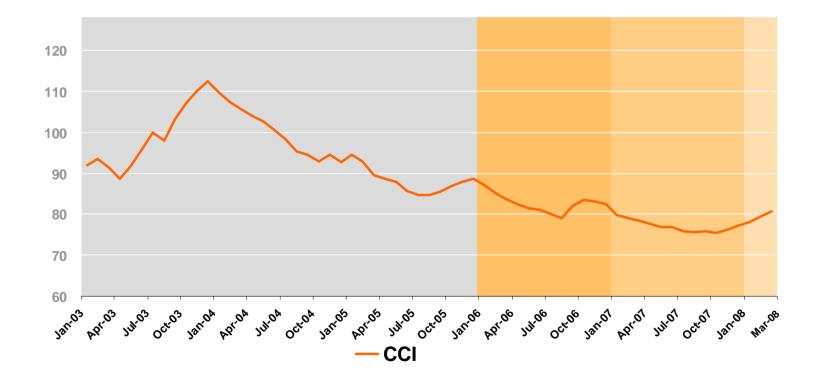
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Slowly Ramping Up CCI !!

Consumer confident index as at March 2008 was 80.7.





Building Platform for Growth.



Stores Opening Schedule		
Ayutthaya	8 th MAR	
Chieng Mai 2	29 th MAR	
Krabi	JUL	
1-Upcountry store	4Q	

HomePro Store the End of 2008

ВКК	17 Stores
Upcountry	17 Stores
Total	34 Stores



New Stores Opening

(as at March 31,2008)





HOMEPRO EXPO 7

>> 14 - 23 March 2008- IMPACT, Muang Thong Thani



HomePro EXPO boost up sales, increase awareness.

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