# HOME PRODUCT CENTER PUBLIC COMPANY LIMITED NOTES TO FINANCIAL STATEMENTS AS AT MARCH 31, 2003 (UNAUDITED/REVIEWED ONLY) AND AS AT DECEMBER 31, 2002 (AUDITED)

#### 1. PREPARATION OF INTERIM FINANCIAL STATEMENTS BASIS

Notes to interim financial statements have been prepared in conformity with the Accounting Standard no. 41 "Interim Financial Statements" for the purpose to provide an update information on the latest complete set of annual financial statements. Accordingly, it focuses on new activities, events, and circumstances and does not duplicate information previously reported. However, the balance sheets, statements of income, statements of changes in shareholders' equity and statements of cash flows are presented the same as previous annual financial statements. Therefore, this interim financial statements should access to the most recent annual financial statements.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These interim financial statements have been prepared by using the accounting policy and estimates of the financial statements for the year ended December 31, 2002.

# 3. CASH AND CASH EQUIVALENTS

	March 31, 2003	Baht December 31, 2002
Cash on hand	9,523,882.59	30,257,890.68
Current accounts	19,374,926.72	16,765,859.38
Savings deposit	232,217,429.88	37,027,342.91
Total	261,116,239.19	84,051,092.97

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# 4. ACCOUNTS AND NOTES RECEIVABLE - NET

	March 31, 2003	Baht December 31, 2002
Accounts receivable	79,218,185.19	104,659,956.62
Cheque return receivable	32,059,051.71	42,696,392.55
Credit card and coupon receivable	18,023,769.83	36,551,848.69
Total	129,301,006.73	183,908,197.86
Less Allowance for doubtful accounts	(21,167,464.81)	(43,208,935.03)
Accounts and notes receivable - net	108,133,541.92	140,699,262.83

The Company's trade accounts and notes receivable are long outstanding for over 12 months as at March 31, 2003 and December 31, 2002, in the amount of Baht 39.04 million and Baht 43.21 million, respectively.

# 5. INVENTORIES

	March 31, 2003	Baht December 31, 2002
Inventories	1,374,059,239.05	1,264,108,151.97
Less Allowance for damaged goods	(21,761,084.00)	(18,234,386.94)
Total	1,352,298,155.05	1,245,873,765.03

# 6. FIXED DEPOSIT WITH COMMITMENT

The Company used fixed deposit in full as guarantee from aval promissory notes of Baht 15.5 million (note 10) and guarantee the treatment under land lease agreement of Baht 16 million to a commercial bank.

	December 31, 2002	Increase	Decrease	Transfer in (out)	March 31, 2003
Cost :					
Land and improvement					
on land	136,300,000.00	33,595,475.00	0.00	0.00	169,895,475.00
Building and improvem	ent				
on lease land	789,354,422.71	36,036,784.02	0.00	32,924,204.71	858,315,411.44
Computer system	142,419,307.30	8,573,138.66	0.00	2,294,725.71	153,287,171.67
Office supplies	59,749,038.36	20,534,923.90	(27,654.75)	1,762,450.00	82,018,757.51
Furniture, fixtures and					
equipment	307,517,144.64	39,275,065.69	0.00	12,122,287.86	358,914,498.19
Vehicles	3,868,060.16	867,289.74	0.00	0.00	4,735,349.90
Building under construc	tion				
on lease land	108,709,303.15	196,782,294.58	0.00	(36,112,006.18)	269,379,591.55
Computer system under					
installation	2,700,796.71	707,190.00	0.00	(2,285,796.71)	1,122,190.00
Furniture and equipmen	t				
under installation	200,705.00	17,256,228.39	0.00	(10,705,865.39)	6,751,068.00
Total	1,550,818,778.03	353,628,389.98	(27,654.75)	0.00	1,904,419,513.26
Accumulated depreciation	on :				
Building and improvem	ent				
on lease land	128,959,333.25	8,374,071.31	0.00	0.00	137,333,404.56
Computer system	39,099,243.36	5,130,305.41	0.00	0.00	44,229,548.77
Office supplies	28,874,628.80	2,356,778.53	(27,652.75)	0.00	31,203,754.58
Furniture and equipmen	t				
under installation	75,089,959.59	8,413,541.15	0.00	0.00	83,503,500.74
Vehicles	1,327,129.97	753,523.16	0.00	0.00	2,080,653.13
Total	273,350,294.97	25,028,219.56	(27,652.75)	0.00	298,350,861.78
t book value	1,277,468,483.06				1,606,068,651.48

# 7. PROPERTY, PLANT AND EQUIPMENT - NET

Decpreciation :

For three months ended March 31, 2003 amounting to Baht 25,028,219.56.

For three months ended March 31, 2002 amounting to Baht 17,211,752.11.

As at March 31, 2003, the Company has mortgaged all leasehold and building on lease land and part of furniture, fixtures and equipment for guarantee commitment and contingent liabilities with a bank for credit line of Baht 497.50 million. As at March 31, 2003 and December 31, 2002, the Company has property, plant and equipment which are still in operations, at book value before deducting accumulated depreciation in full amount of Baht 20.31 million and Baht 11.64 million, respectively.

#### 8. DEFERRED LEASEHOLD

	March 31, 2003	Baht December 31, 2002			
Deferred leasehold	236,152,826.56	160,896,208.56			
Add Increase during the year	0.00	75,256,618.00			
Less Accumulated amortization	(28,359,116.58)	(26,308,371.93)			
Deferred leasehold - net	207,793,709.98	209,844,454.63			
Amortization of leasehold :					
For three months ended March 31, 2003	2,050,744.65				
For three months ended March 31, 2002	1,655,967.34				

## 9. BANK OVERDRAFTS AND SHORT-TERM LOANS FROM FINANCIAL INSTITUTIONS

	March 31, 2003	Baht December 31, 2002
Bank overdrafts	8,337,668.04	198,886.13
Loans from financial company - promissory		
notes	498,729,800.89	140,000,000.00
Total	507,067,468.93	140,198,886.13

9.1 The Company has overdrafts line with banks for several credit lines of Baht 90 million, some credit lines are guaranteed by building and leasehold and other credit lines have no collateral.9.2 In 2003, the Company issued promissory notes to finance companies of Baht 510 million, which are due in January 2003 to May 2003 and without collateral.

#### **10. LEASEHOLD PAYABLE**

During the year 2002, the Company issued promissory notes of Baht 15.5 million for payment leasehold and the aval notes by a commercial bank guaranteed by fixed deposit in whole amount (note 4).

## **11. LONG-TERM LOANS**

	March 31, 2003	Baht December 31, 2002
Long-term loans - net	114,531,671.00	113,746,670.00
Less Current portion of long-term debt	(78,864,996.00)	(74,913,329.00)
Long-term loans - net	35,666,675.00	38,833,341.00

The Company has long-term loans from 2 commercial banks for 6 credit lines at the interest rate of MLR to MLR + 0.25% consist of :

No. of	Amount of	Amount of Baht		Repayment conditions
credit line	credit line	March 31, 2003 Baht December 31, 2002		per installment/per months
1	200,000,000.00	0.00	0.00	
2	83,500,000.00	19,240,000.00	26,380,000.00	Baht 2.38 million
3	30,000,000.00	0.00	0.00	Baht 0.50 million
4	36,000,000.00	25,500,000.00	27,750,000.00	Baht 0.75 million
5	40,000,000.00	29,166,671.00	31,666,670.00	Baht 0.83 million
6	237,000,000.00	40,625,000.00	27,950,000.00	As details
	Total	114,531,671.00	113,746,670.00	

The Company entered into loans from bank agreement in type of Revolving Line by dividing into 2 portions : the first portion is a one-year loan with monthly installment and the second portion consist of promissory notes that could be issued and redeemed within the Revolving Line which will be transferred to the first portion as detailed following :

No. of	Amount of Baht	Amount of Baht		Repayment conditions
credit line		March 31, 2003 Baht	December 31, 2002	per installment/per months
1. Part I	28,500,000.00	26,125,000.00	4,750,000.00	- 3/2002 - 2/2003 of Baht 2.38 million
				each
Part II	85,500,000.00	0.00	0.00	- Transfer to 1st portion of Baht 28.50
				million per year
Total	114,000,000.00	26,125,000.00	4,750,000.00	
2. Part I	34,800,000.00	14,500,000.00	23,200,000.00	- 9/2002 - 8/2003 of Baht 2.9 million
				each
Part II	88,200,000.00	0.00	0.00	- Transfer to 1st portion of Baht 34.80
				million per year
Total	123,000,000.00	14,500,000.00	23,200,000.00	-
Grand Total	237,000,000.00	40,625,000.00	27,950,000.00	

Such loans are guaranteed by leasehold right and construction on lease land, sub-leasehold and central utilities services in connection with sub leasehold including part of furniture and equipment (note 7 and 8).

#### **12. DECORATION PAYABLE**

	March 31, 2003 Ba	aht December 31, 2002
Decoration payable	13,461,481.00	15,586,978.00
Less Current portion of long-term debt	(8,501,988.00)	(8,501,988.00)
Total	4,959,493.00	7,084,990.00

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The Company entered into an agreement that hire a company to improve and decorate the building space in the amount of Baht 26.25 million and a hire purchase agreement of furniture and decoration equipment in the amount of Baht 16.26 million. Both agreements will be made through 60 installments of Baht 437,511.00 each and Baht 270,948.00 each, respectively, commencing on November 10, 1999 and maturing on November 10, 2004.

#### **13. LEGAL RESERVE**

According to the Public Company Limited Act., the Company has appropriated its reserve as a legal reserve not less than 5% of the annual net profit after deduction of deficit brought forward (if any) as legal reserve until the reserve reaches 10% of authorized share captial.

## **14. DIRECTORS' REMUNERATION**

Directors' remuneration is all benefits paid to the Company's directors for the period of three months ended March 31, 2003 of Baht 600,000.00 (for the period of three months ended March 31, 2002, for the amount of Baht 600,000.00)

#### **15. TRANSACTION WITH RELATED COMPANIES**

The Company's financial statements include the transactions with its related companies of which related by common shareholders and/or directorship. The value and benefits of these transactions are determined in the normal course of business based on the market value or the group of company concerned for non-market value.

March 31, 2003 Baht December 31, 2002

Accounts receivable		
Land and Houses Plc.	47,597,716.37	61,599,072.65
Quality Houses Plc.	18,494,057.37	20,121,444.68
Total	66,091,773.74	81,720,517.33
Sales of goods		
Land and Houses Plc.	64,365,551.70	267,442,877.09
Quality Houses Plc.	36,062,078.63	141,371,936.92
Total	100,427,630.33	408,814,814.01

#### **16. DILUTED EARNINGS PER SHARE**

The Company has given the right on excreised warrants to purchase the increasing 187.5 million shares since as at March 31, 2003, the convertible price of warrants are higher than the

market value, therefore, there are no effects to the diluted earnings per share.

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#### **17. COMMITMENT AND CONTINGENT LIABILITIES**

The Company has commitment on bank and financial institutions of guarantee for leasing, purchased goods or hire of work and collateral against to the government agencies as at March 31, 2003 and December 31, 2002 of Baht 31.75 million and Baht 27.95 million, respectively.

# **18. SUBSEQUENT EVENT**

According to the minutes of shareholders' general meeting for the year 2003 held on April 25, 2003, the Company passed the resolution to pay dividend for the year 2002 at the rate of Baht 0.06 per share.