#### HOME PRODUCT CENTER PUBLIC COMPANY LIMITED

#### **BALANCE SHEETS**

#### **AS AT DECEMBER 31, 2004 AND 2003**

Note	2004	Baht	2003
2	104,966,368.10		36,291,871.62
3	170,817,952.67		121,235,696.40
4	2,167,974,747.65		1,702,343,067.98
	62,186,619.57		51,025,422.80
	151,501,068.13		119,413,481.05
_	2,657,446,756.12	-	2,030,309,539.85
_		-	
5	57,310.84		14,651,345.07
6	3,050,902,023.96		1,998,387,992.92
7	464,220,746.21		336,091,619.04
	4,174,122.40		4,174,122.40
	27,188,996.30		25,824,626.20
	4,828,907.36		5,427,200.48
_	3,551,372,107.07	_	2,384,556,906.11
_	6,208,818,863.19	_	4,414,866,445.96
	2 3 4 - - 5 6	2 104,966,368.10 3 170,817,952.67 4 2,167,974,747.65 62,186,619.57 151,501,068.13 2,657,446,756.12 5 57,310.84 6 3,050,902,023.96 7 464,220,746.21 4,174,122.40 27,188,996.30 4,828,907.36 3,551,372,107.07	2 104,966,368.10 3 170,817,952.67 4 2,167,974,747.65 62,186,619.57 151,501,068.13 2,657,446,756.12 5 57,310.84 6 3,050,902,023.96 7 464,220,746.21 4,174,122.40 27,188,996.30 4,828,907.36 3,551,372,107.07

#### HOME PRODUCT CENTER PUBLIC COMPANY LIMITED

#### **BALANCE SHEETS (Cont.)**

#### **AS AT DECEMBER 31, 2004 AND 2003**

Liabilities and shareholders' equity	Note	2004	Baht 2003	3
Current liabilities				
Bank overdrafts and short-term loans				
from financial instituions	8	400,147,663.12	527,110	),595.17
Accounts payable		2,445,626,824.80	1,996,511	,486.66
Promissory notes	9	38,000,000.00		0.00
Current portion of long-term debt	10,11,12	185,970,533.42	66,054	,239.49
Assets payable	10	32,157,655.11	38,848	3,523.53
Deposits for goods		182,976,248.06	132,960	,603.90
Other payables		104,748,136.98	64,600	0,083.48
Other current liabilities	_	254,161,259.82	192,293	3,235.03
Total current liabilities		3,643,788,321.31	3,018,378	3,767.26
Non-current liabilities	_			
Long-term loans	11	849,416,682.00	21,416	5,678.00
Rental received in advance		81,030,900.00	42,691	,500.00
Other non-current liabilities	_	24,802,095.60	16,568	3,670.70
Total non-current liabilities	_	955,249,677.60	80,676	5,848.70
Total liabilities	_	4,599,037,998.91	3,099,055	5,615.96

## HOME PRODUCT CENTER PUBLIC COMPANY LIMITED BALANCE SHEETS (Cont.)

#### **AS AT DECEMBER 31, 2004 AND 2003**

Liabilities and shareholders' equity (Cont.)	Note	2004	Baht	2003
Shareholders' equity				
Share capital				
Authorized share capital				
987,500,000 common shares of Baht 1 each	_	987,500,000.00		987,500,000.00
Issued and paid-up share capital	=		-	
756,089,030 common shares of Baht 1 each	17	756,089,030.00		
753,000,000 common shares of Baht 1 each	17			753,000,000.00
Premium on share capital		190,121,460.61		190,121,460.61
Retained earnings				
Appropriated				
Legal reserve	13	39,100,000.00		20,000,000.00
Unappropriated		624,470,373.67		352,689,369.39
Total shareholders' equity	<u>-</u>	1,609,780,864.28	_	1,315,810,830.00
Total liabilities and shareholders' equity	_	6,208,818,863.19		4,414,866,445.96

## HOME PRODUCT CENTER PUBLIC COMPANY LIMITED STATEMENTS OF INCOME

#### FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

	Note	2004	Baht	2003
Revenues				
Sales		9,814,252,957.99		6,752,971,593.68
Other income		220,241,556.59		113,740,096.46
Total revenues		10,034,494,514.58	•	6,866,711,690.14
Expenses			•	
Cost of sales		7,736,333,241.16		5,327,226,153.34
Selling and administrative expenses		1,736,511,984.95		1,235,450,405.11
Total expenses		9,472,845,226.11	•	6,562,676,558.45
Profit before interest expenses and income tax		561,649,288.47	•	304,035,131.69
Interest expenses		(32,662,207.18)		(24,985,942.16)
Income tax		(147,746,077.01)		(72,412,589.99)
Net profit		381,241,004.28	•	206,636,599.54
Basic earnings per share			=	
Net profit	15	0.51		0.27
Diluted earnings per share				
Net profit	15	0.47		0.26

# HOME PRODUCT CENTER PUBLIC COMPANY LIMITED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

(Unit : Baht)

		Issued and paid-	Premium on	Legal reserve	Retained	Total
	Note	up share capital	share capital		earnings	
					(Deficit)	
Beginning balance as	at					
January 1, 2003		750,000,000.00	184,121,460.61	9,500,000.00	201,552,769.85	1,145,174,230.46
Warrants to purchase						
common shares	17	3,000,000.00	6,000,000.00	0.00	0.00	9,000,000.00
Legal reserve	13	0.00	0.00	10,500,000.00	(10,500,000.00)	0.00
Dividend paid	19	0.00	0.00	0.00	(45,000,000.00)	(45,000,000.00)
Net profit		0.00	0.00	0.00	206,636,599.54	206,636,599.54
Ending balance as at						
December 31, 200	3	753,000,000.00	190,121,460.61	20,000,000.00	352,689,369.39	1,315,810,830.00
Warrants to purchase						
common shares	17	3,089,030.00	0.00	0.00	0.00	3,089,030.00
Legal reserve	13	0.00	0.00	19,100,000.00	(19,100,000.00)	0.00
Dividend paid	19	0.00	0.00	0.00	(90,360,000.00)	(90,360,000.00)
Net profit		0.00	0.00	0.00	381,241,004.28	381,241,004.28
Ending balance as at						
December 31, 200	4	756,089,030.00	190,121,460.61	39,100,000.00	624,470,373.67	1,609,780,864.28

### HOME PRODUCT CENTER PUBLIC COMPANY LIMITED STATEMENTS OF CASH FLOWS

#### FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

	2004	Baht	2003
Cash flows from operating activities			
Net profit	381,241,004.28		206,636,599.54
Adjustment net profit (loss) to cash receipt (disbursen	nent)		
Depreciation	191,214,513.31		131,123,053.51
Amortization of intangible assets	21,270,303.00		13,029,960.41
Increase (Decrease) in allowance for			
damaged goods	(31,631,465.41)	)	25,772,977.56
(Gain) Loss from sales of assets	12,048,976.15		6,850,146.40
(Increase) Decrease in accounts and notes			
receivable	(49,582,256.27)	)	17,963,566.43
(Increase) Decrease in inventories	(434,000,214.26)	)	(482,242,280.51)
(Increase) Decrease in other current assets	(32,087,587.08)	)	(27,268,411.74)
(Increase) Decrease in receivable - Revenue			
Department	(11,161,196.77)	)	(16,395,242.48)
(Increase) Decrease in retention for lease	(1,364,370.10)	)	(8,439,200.00)
(Increase) Decrease in other non-current			
assets	598,293.12		3,452,240.11
Increase (Decrease) in accounts and notes payable	449,115,338.14		569,469,877.83
Increase (Decrease) in other payables	40,148,053.50		15,530,746.17
Increase (Decrease) in accrued interest			
expenses	123,959.27		(367,550.30)
Increase (Decrease) in deposit from sales			
of goods	50,015,644.16		64,739,107.67
Increase (Decrease) in other current			
liabilities	61,744,065.52		104,654,961.67
Increase in rental received in advance	38,339,400.00		41,240,700.00
Increase (Decrease) in other non-current			
liabilities	8,233,424.90		(2,956,929.96)
Net cash provided (used in) operating activities	694,265,885.46		662,794,322.31

## HOME PRODUCT CENTER PUBLIC COMPANY LIMITED STATEMENTS OF CASH FLOWS (Cont.) FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

	2004	Baht	2003
Cash flows from investing activities			
Decrease in fixed deposit	14,594,034.23		17,350,476.66
Received from sales of assets	2,717,324.22		1,554,466.83
(Increase) Decrease in intangible assets	(149,399,430.17)	)	(96,351,121.84)
Paid for assets payable	(38,848,523.53)	)	(47,156,181.95)
Purchase of fixed assets	(1,188,337,189.61)	)	(864,524,656.05)
Net cash provided (used in) investing activities	(1,359,273,784.86)	) –	(989,127,016.35)
Cash flows from financing activities			
Received (Paid) for bank overdrafts and			
short-term loans from financial institutions	(126,962,932.05)	)	386,911,709.04
Paid for promissory notes	0.00		(15,500,000.00)
Received from long-term loans	1,028,500,000.00		63,300,000.00
Paid for long-term loans	(75,449,995.99)	)	(108,679,996.01)
Paid for loans of financial lease agreement	(7,084,990.00)	)	(8,501,988.00)
Increase (Decrease) in long-term liabilities			
from hire purchase agreement	1,951,283.92		(2,956,252.34)
Dividend paid	(90,360,000.00)	)	(45,000,000.00)
Warrants - to purchase common shares	3,089,030.00		9,000,000.00
Net cash provided (used in) financing activities	733,682,395.88	_	278,573,472.69
Net increase (decrease) in cash and cash equivalents	68,674,496.48		(47,759,221.35)
Cash and cash equivalents at the beginning of			
the period	36,291,871.62		84,051,092.97
Cash and cash equivalents at the end of the period	104,966,368.10	_	36,291,871.62
Additional disclosure of cash flows information		=	
Cash paid during the period			
Interest expenses	32,538,247.91		25,353,492.46
Income tax	115,436,260.49		44,116,431.89